

Legal Professionals

The National Association of Senior Advocates (NAOSA) requires its members to act in utmost good faith when working with clients, in a manner that the NAOSA member reasonably believes to be in the best interest of the client. The NAOSA Gold Standards of Professional Practice™ have been created as an additional tool to aid both consumers and professionals alike.

The NAOSA Gold Standards of Professional Practice™ are created by professionals in their specific fields to minimize, and even eliminate, gray areas that may exist in various business practices. Although these gray areas are often times legal, NAOSA experts generally agree that they do not serve the best interest of the consumer. Members who are non-compliant may be subject to censorship up to and including NAOSA membership revocation.

The goal of the NAOSA Gold Standards of Professional Practice™ in the legal profession is the requirement to be *clear and concise in all billing*. Although legally obligated to bill correctly and not overcharge, many times legal professionals will bill for services that are unexpected by the client. This is not to imply that the professional is acting unethically. Many times, a client will agree to certain work and, later, request additional services without fully understanding that this will increase the total cost.

To avoid confusion and unexpected charges, all legal professionals who are members of NAOSA agree to the following:

NAOSA Gold Standards of Professional Practice™

1: Fixed prices or accurate price ranges for requested work pertaining to wills and trusts. All work will be quoted prior to engagement agreement between the Client and Legal Professional. If an exact amount cannot be given, then a minimum and maximum will be quoted. A clear written explanation will be given as to what would impact costs of work on the maximum end of the quote spectrum.

2: If at any time a Client requests additional work to be performed that is outside of the scope of the original work request, a new estimate will be given in writing and advanced client notification is required. For example, if a Client's original request is a will or trust and then the Client requests advice on a matter unrelated to wills and trusts, the legal professional will communicate to the client the fact that there will be additional charges relating to the additional work.

Are you a professional in the legal field? We welcome your constructive input to assist in the protection of all consumers. Please [contact us](#).

Gold Standards of Professional Practice



Professional Signature:

I, _____, of _____
(Professional Name) (Company Name if Applicable)

agree to uphold the National Association of Senior Advocates Gold Standards of Professional Practice™ as described above.

Signature: _____ Date: _____

Client Signature (Optional):

I, _____
(Client Name)

have reviewed the National Association of Senior Advocates Gold Standards of Professional Practice™ as described above. I understand that NAOSA members are required to uphold to these high standards and face censorship from NAOSA if violated. Complaints may be sent to info@naosa.org.

Signature: _____ Date: _____

For more information on the National Association of Senior Advocates Gold Standards of Professional Practice, please visit our website at www.NAOSA.org/Professional-Gold-Standards